

Senior Sales Executive (Export Sales)

Responsibilities

- Achieving growth and hitting sales targets.
- Designing and implementing a strategic sales plan that expands company's customer base and ensure strong presence.
- Building sales forecast with level of accuracy.
- Making the quotation with the highest margin.
- Take care and develop Export Markets by using both business channel (direct and in-direct). Control business KPI (top-line and bottom-line).
- Remaining existing market and develop new market.
- Developing the new products as customer requirements.
- Cooperation to the related departments to give the best services to customers.
- Distribution Management Skills at high level.

Qualifications

- Technical background but working in Sales/Commercial. Technical sales is a plus.
- At least 5 years of experience at the same position in Export Sales and Agent Management.
- Understand export sales procedure.
- International commercial mindset.
- Handling distribution/agent channel.
- Marketing B2B.
- Have knowledge about PVC Resin/Compounds/Plastic/Chemistry/Polymer is a plus.
- Advanced English both oral and written.

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Electrical Engineer

Responsibilities

- Evaluates electrical systems, products, components, and applications by designing and conducting research programs; applying knowledge of electricity and materials.
- Prepares product reports by collecting, analyzing, and summarizing information and trends.
- Implement preventive, predictive and corrective maintenance about electrical equipment of production line.
- Monitoring, control facility equipment (Power supply, Power distribution and Generator, Air compressor, Pump).
- Improve and upgrade electrical parts and equipment.
- Support planning spare part for maintenance, monitor stock and purchasing request.
- Trouble shooting and failure report, analysis and countermeasure.

Qualifications

- Bachelor degree in Electrical or Automation Engineering.
- At least 5 years of experience in multinational company as Electrical Engineer.
- Having knowledge of high and low voltage, electrical and instrument control, air and hydraulic control, vacuum and pump control, PLC Schneider, Siemens, Inverter and temperature control.
- Electrical diagnostic tools to inspect and test all machinery and equipment.
- Electrical part installation/replacement, wiring work and connection.
- Good at oral and written English.

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Mechanical Engineer

Responsibilities

- Research, design, measurement, installation, operation and maintenance of machinery and equipment, systems and processes to match requirements.
- Identify equipment failures and diagnose problems during operation and give advice to the maintenance team.
- Supervise installation, operation, maintenance and repair to ensure that machinery is installed and operated according to technical requirements.
- Proposed design changes to eliminate equipment or system malfunctioning.
- Establish and maintain safe maintenance and procedures and supply necessary materials to maintain machines and equipment.
- Discuss design changes, production and assembly methods, and engineering blueprints and processes with staff and repairers.
- Analysis of test results related to the design or evaluation of standards and testing objectives and change or calibrate machinery and equipment to satisfy technical requirements.
- Identify, install and calibrate equipment when new machine or process set up and also in charge of study the process and operations to create the work instruction, check sheet and procedure to training for production operators.
- To perform repair equipment when any abnormality in equipment is detected to minimize the down time to support production.

Qualifications

- Bachelor degree in Mechanical or Automation Engineering.
- At least 5 years of experience in multinational company as Mechanical Engineer.
- Having knowledge of machines/equipment in plastic or chemical manufacturing company.
- Understand and apply good skills about: SPC, PDCA, 5W-1H, CI, FMEA, into repairing & maintenance equipment.
- Ownership and support with other department on operational indicators such as safety, machine productivity (OEE), cost saving, machine defect reduction and met the KPIs items.
- Good at oral and written English.



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PLANNING SUPERVISOR

Duties & Responsibilities

- Monitor and update the actual number of orders into the production plan (based on sales order demand).
- Estimate master planning for raw materials purchasing and production master planning.
- Raw materials inventory management to meet minimum inventory requirements.
- Plan and manage material movement with buyer to monitor actual delivery of raw materials compared to the plan.
- Monitor discrepancies between production records and ERP system.
- Monitor and adjust production plan to suit the sales situation.
- Coordinate with warehouse team to compare actual inventory quantity and ERP system inventory periodically.
- Planning report weekly, monthly.
- Goal setting and evaluate work performance (KPI) of planning team.

Qualifications

- At least 5 years of experience.
- Bachelor degree in Supply Chain Management, Business Management, Industrial Management or related fields are preferred.
- Working experience in material & production planning and familiar with ERP; SAP/Oracle system knowledge is preferable.
- Good analytical, mathematical, organizational, verbal and written communication skills and detail-oriented.
- Excellent at Microsoft Excel.
- Good at oral and written English.

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*We want your talent
Apply today!*

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